

PATRIZIA RIZZO

Summary

Senior executive in international banking and asset management companies, with experience encompassing different skills and expertise: Global Client Relationship, Financial products, large European teams, Franchise, General management & Governance.

25-year career in **Citigroup** covering several roles in Capital Markets and Global Transaction Services, as Country Head and Managing Director in Italy and Southern Europe.

Approximately 10 years in leadership roles, succeeding in business achievements across different life-cycles and markets criticalities.

From 2015 until 2017, Deputy General Manager of **Arca Fondi SGR**, in charge of Governance, Finance and Human Resources.

Professional Experience

June 2018 PRELIOS S.p.A. - Non Executive Director

May 2015 – Feb 2017 ARCA Fondi SGR S.p.A.

Deputy General Manager Finance, Corporate Affairs & HR

Reporting lines to CEO – Team # 15 people

Strategy & Execution related to Corporate Governance, Client business model, Human Resources & CSR

2014 – April 2015

Independent consultant to a Tier 1 international Private Equity in relations to a successful acquisition of an Italian bank.

1988–2013 Citigroup

2000 – 2013 Italy Country Head and Southern Europe Cluster Head, Global Transaction Services (GTS).

Securities Services, Cash management and Trade products for Financial Institutions, Corporates and Public Sector:

- Reporting to Italy General Manager and EMEA Transaction Services Head - Cross functional Teams, ~30 people on the business and strong coordination with Operations (~100 plus FTE's).
- Responsible of GTS Southern Europe Financial Institutions, mainly focusing on business growth (organic and through acquisition), C-level relationships and Governance affairs, as member of Citi GTS EMEA Strategy and Development Committee.

Strategic Planning and Execution:

- Senior coverage of top Italian financial institutions and Public Sector promoting a trustful relationship with several top tier Banks, Insurance companies and Asset Managers (Unicredit, Intesa, Mediobanca, Generali, Banco Popolare, Banca Popolare di Milano, MPS, Arca SGR, Banca Popolare di Vicenza, Banca Popolare dell'Emilia Romagna, Banca Popolare di Sondrio, UBI, Pionerr, Azimut and more).
- Identified over 10-15 business opportunities for partnerships / joint ventures, acquisitions and outsourcing (Generali, ICBPI, Intesa, INPS, Unicredit, Banca Popolare di Sondrio, MPS and more).

Strong Franchise and Client focus during Eurozone crisis:

At the time of **Lehman crisis** and for about two years, **management of the complexities and the impact on the bank** of the ongoing financial crisis. Weekly “war room” coordination with the goals: 1) to manage client relationships while managing risks, credit lines and curbing operations; 2) to manage people, relocation, staff reductions in compliance with stringent HR labor practice.

1998-2000 Trading Floor Capital Markets Coordinator

Key achievements

In 1998, following the **merger between Salomon Smith Barney and Citi**, **leader of the integration** on the trading floor, to finalize the transition consistently with the new business model and compliance framework.

1988– 1998 Fixed Income Division, Italian Government Bonds Head of Sales

Head of the sales team with the aim to promote the underwriting of Italian Public Debt to first tier Italian and Foreign Financial Institutional clients (Banks, Insurance, Asset Managers).

Excellent and trustful relationships with Regulators (Bank of Italy as well as Italian Ministry of Treasury) and with clients constantly across the years, covering the range of their different needs.

Qualifications & Education

- The Effective Board – Nedcommunity/AIDC (2018)
- ASSOGESTIONI – Induction session for board members of listed companies (2015)
- Master in International Affairs - School of Advanced International Studies, Johns Hopkins Bologna (1981)
- Graduate Political Science, magna cum laude Università degli Studi di Messina (1978)

Other information

- IntheBoardroom Committee (Valore D) 2017- : Active role in the scientific organization of the annual Conference “Smart Boards for Smart Companies”, sponsored by Italian Stock Exchange and Valore D.
- Member of Advisory Board for the joint research project “Talent senza età” - Cattolica University Milan/Valore D
- Board Member Citigroup Alumni Network Italian chapter
- Committed to several projects to support young women talent and career
- Married with one daughter (26) and one son (16).