

## Siemens Italia and Prelios Integra together for energy efficiency and the digitalization of buildings

Siemens and Prelios Integra are joining forces: the two Companies announce cooperation on digital technology projects for buildings, focusing on increasing the value of properties through energy savings and building performance sustainability.

8% of the total management costs of a building occur after it comes on stream and 40% of these costs are related to energy consumption. Siemens Italia and Prelios Integra will act together, providing energy efficient solutions based on innovative, cutting edge technologies.

Siemens and Prelios Integra will make their advanced technology solutions available to buildings, with the required engineering support, putting forward innovative ideas and effective financial solutions.

In addition, because Siemens is an Energy Service Company (ESCO) by virtue of its UNI CEI 11352 certification, Siemens and Prelios Integra are able to provide certified energy efficiency certificates guaranteeing results such as the Energy Performance Contract (EPC), ensuring energy savings throughout the life cycle of the investment and zeroing technical risks and financial charges.

In line with the aims set out in the National Energy Strategy (SEN 2017)

# SIEMENS

**Siemens Italia**  
Viale Piero e Alberto Pirelli 10  
20126 Milano  
Italia



**Prelios Integra**  
Viale Piero e Alberto Pirelli, 27  
20126 Milano  
Italia

encouraging initiatives for the reduction of primary energy consumption in the property sector, the agreement will include all utilities to reach the desired performance results at national level.

Under the agreement, Prelios Integra will act as project start-up and manager of overall and specialist engineering development for energy saving, by the preliminary analysis of consumption trends and the definition of the relevant parameters. As construction manager, Prelios Integra will handle every step of the project and act as the sole interface with the customer during implementation.

Siemens will provide support to the preliminary energy efficiency proposal – in line with the highest innovation standards – evaluating the most efficient financial solutions compatibly with market expectations.

“We are proud of this agreement, by which **Prelios Integra** will stand alongside Siemens in increasing property value through energy investment. The agreement matches up the unique experience of Prelios Integra in property management with the innovative leadership of Siemens in Energy Building Technologies, providing property owners and users with efficiency plans responding to the highest recognized standards” said **Nicolò Tarantino, CEO of Prelios Integra**

“We are very satisfied with the cooperation because we see Prelios Integra as a reliable partner with huge experience. For customers we will be even more competitive offering a unique, complete service” commented **Fabio Del Prete, Country Division Lead Building Technologies of Siemens Italia**

Prelios Integra S.p.A. is part of the Prelios Group and is the leading company in Italy in the sector of integrated property & building management, project & construction management, engineering, due diligence, urban planning & real estate advisory, as well as HSE, with 6 bn. euros of property value under management (and over 70

Unrestricted **SIEMENS**

**Siemens Italia**  
Viale Piero e Alberto Pirelli 10  
20126 Milano  
Italia



**Prelios Integra**  
Viale Piero e Alberto Pirelli, 27  
20126 Milano  
Italia

million square feet). With offices in Milan and Rome, Prelios Integra has a staff of 100 and works continuously with a network of over 500 service companies and professionals.

The Building Technologies Division of Siemens focuses on the elements that optimize the management of the entire life cycle of buildings: energy efficiency, safety and sustainability.

For a building to be deemed “intelligent” it must be characterized by safety, comfort, energy saving, productivity, flexibility, service integration and environmental sustainability: this is what Total Building Solutions by Siemens provides.

**Siemens** is a multinational with a track record of over 165 years of technological excellence, innovation, quality, reliability and international reach. It is active in more than 200 countries and focuses on electrification, automation and digitalization. As a key global technology player in the field of energy efficiency, Siemens is a leading supplier of solutions for the generation and transmission of energy for infrastructure, automation and software for industry. The Company is one of the world’s leaders in medical equipment – including computerized tomography (CAT) and magnetic resonance – laboratory diagnostics and IT in the clinical environment.

Present in Italy since 1899, Siemens is one of the largest industrial companies in the country with two manufacturing facilities, skills centres for industrial software and electrical transport systems, and an Industry 4.0 technology applications centre in Piacenza. Turnover in 2016 was 1.9 bn euros. Through its work, Siemens contributes to making Italy a more sustainable, efficient and digitalized country.

[www.siemens.it](http://www.siemens.it)

**Prelios Integra S.p.A.** is part of the **Prelios Group**, one of the leading European groups in the sector of alternative asset management and specialist real estate services. Listed on the Italian Stock Exchange since 2002, Prelios S.p.A., the holding company, coordinates a number of companies in Italy, Germany and Poland with an internationally acknowledged award-winning network known for its quality, efficiency and reliability. Among the many international awards and certificates confirming its unstinting commitment to best practice, Prelios Integra possesses CSQ-ECO Environmental Certification (ISO 14001 regulation), IQNet International Certification for social responsibility (SA 8000 regulations) and energy management certification (SGE) 50001 from IMQ. In 2007, Prelios Integra launched Ecobuilding, the first integrated program to introduce stringent criteria for environmental responsibility in the construction and enhancement of new buildings and real estate asset management.

[www.prelios.com](http://www.prelios.com)

[www.preliosintegra.com](http://www.preliosintegra.com)

Unrestricted **SIEMENS**



**Siemens Italia**  
Viale Piero e Alberto Pirelli 10  
20126 Milano  
Italia

**Prelios Integra**  
Viale Piero e Alberto Pirelli, 27  
20126 Milano  
Italia

**Contact:**

Siemens Italia

Angela Gherardelli, mobile: +39 335 62 14 900

e-mail: [angela.gherardelli@siemens.com](mailto:angela.gherardelli@siemens.com)

Images available on [www.siemens.it/press](http://www.siemens.it/press)

Follow us on Twitter: [www.twitter.com/Siemens\\_stamp](http://www.twitter.com/Siemens_stamp)

Prelios Group

Press Office: tel. +39 02 6281.4176/4826/33628

e-mail: [pressoffice@prelios.com](mailto:pressoffice@prelios.com)

Community Strategic Communications Advisers: tel. +39 02 89404231

e-mail: [prelios@communitygroup.it](mailto:prelios@communitygroup.it)

Unrestricted

**SIEMENS**

**Siemens Italia**  
Viale Piero e Alberto Pirelli 10  
20126 Milano  
Italia



**Prelios Integra**  
Viale Piero e Alberto Pirelli, 27  
20126 Milano  
Italia