



PRESS RELEASE

PRELIOS: SIGNED STRATEGIC PARTNERSHIP WITH ICORE GLOBAL

- **ACCORDING TO THIS PARTNERSHIP, PRELIOS AND ICORE GLOBAL WILL COOPERATE FOR THE LAUNCH OF AN INTERNATIONAL NETWORK OF AGENCY AND INTEGRATED SERVICES**
- **THANKS TO THIS AGREEMENT PRELIOS BE ACTIVE IN THE LEADING COUNTRIES OF THE WORLD AND THE ABILITY TO SERVE CORPORATE CLIENTS**

Milan / Munich, 07 October 2014 - **Prelios** has signed today a strategic agreement with **iCORE Global**, leading global real estate alliance based in the USA, for co-operation between the two companies on a global level.

Thanks to this agreement Prelios Integrated Services, the Group strategic business unit offering the full range of real estate services (capital markets, brokerage, landlord and tenant representation, property and project management, appraisals), will have direct access to more than 63 countries around the world and will offer corporate clients the services of iCORE Global.

iCORE Global was founded in 1985 and managed a worldwide transaction volume of over \$ 47.5 billion in 2013, it is the eighth largest brokerage firm in the world.

"We are very proud of this important agreement with a company so important in the real estate industry," said Massimo Caputi, Deputy Chairman of Prelios. "By signing this agreement we can offer our services to the most important Italian corporation active globally, helping them in managing their real estate needs with a unique provider. We have definitively achieved a strong presence in Central and Eastern Europe, in the USA, South America and Far East."

"It's a real pleasure for us to have found a partner so active in Europe, a market in which we intend to expand further in the coming months," said Samantha Mueting, Managing Director and CEO of iCORE Global. "We are present in more than 301 cities in the world, throughout 63 countries, and we are confident that this important agreement will help us to grow further."

"With this partnership Prelios relaunches the brokerage and agency services, with a specific focus for corporates, thanks to a network already present in 15 European countries" has concluded Piercarlo Rolando, Director of Integrated Services Strategic Business Unit.

The partnership, which was signed today during Expo Real in Munich, will be operational from next November.

Prelios S.p.A. (www.prelios.com) is a leading European asset management group providing a full range of real estate and financial services. The Group's well-qualified staff of about 500 professionals manages assets worth approximately € 5.6 billion¹, including € 5.4 billion of real estate assets and € 0.2 billion of non performing loans. Approximately € 4.1 billion in real estate assets are located in Italy. The remaining portion of the managed asset portfolio is located in Germany and Poland. The Group has been listed on the Italian Stock Exchange since 2002. It acts through six operating companies which together form a well-known network rewarded for its quality, efficiency and reliability.

iCORE Global (www.icoreglobal.com) is the leading full service, commercial real estate provider worldwide with over 127 locations servicing 301 major cities across 63 countries, and has the market intelligence and experience to handle all of your commercial real estate needs. Commercial real estate teams from around the globe are united in a centralized platform to deliver high quality services and empower strategic real estate operations for local, national and multi-national corporations. With over 47.5 billion in transactions 2013, iCORE Global is the eighth largest brokerage firms in the world.

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